



01-02

August 2, 2000

Bill Busutil, Managing Consultant  
The IMPACT Group  
5109 Garfield Street  
Hollywood, FL 33021

**ETHICS COMMISSIONERS**

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Dear Mr. Busutil,

I am in receipt of a letter from you and I wanted to respond accordingly. Based on my review of the facts you have presented to me in your letter, I foresee no reason why your firm should be barred from competing to provide consulting services to Miami-Dade County in the future. I have indicated to the County Manager in separate correspondence that your previous business relationships with the County and the County Manager's spouse would not create an impediment to your consulting firm performing services under a County contract.

Please do not hesitate to contact me if you need additional information.

Sincerely,

Robert Meyers  
Executive Director

# THE IMPACT

Group, LLC

Mr. Robert Meyers, Director  
Miami-Dade County Ethics Commission  
175 NW 1<sup>st</sup> Avenue, Suite 1101  
Miami, FL 33128

Dear Mr. Meyers:

I am the Managing Consultant for The IMPACT Group, an international consulting firm which specializes in improving operational performance. My firm will be competing to provide consulting services to Miami-Dade County in the very near future.

As The IMPACT Group's local representative and Principal Consultant in South Florida, I believe it is important for me to disclose all past business relationships I have had with employees of Miami-Dade County. By doing so, I will assure you and the Ethics Commission that I have no current business relationships with any County employees that would cause conflicts of interest.

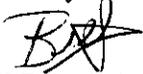
Here is a brief description of my past business relationships with County employees:

- From 1986 to 1990, I provided consulting services to local governments through an affiliation with Cannon Stierheim Busutil, a local consulting firm whose members included Mr. Merrett Stierheim, Ms. Judith Cannon (Mr. Stierheim's wife) and myself. Ms. Cannon and I provided most of the direct services to our clients. Mr. Stierheim assisted with business development initiatives, and provided high-level, technical advice on several projects. On occasion, he also reviewed major work products before they were presented to clients. My involvement with Cannon Stierheim Busutil ended in 1990, and the firm was discontinued at that time.
- During February of 1999, I assisted Judith Cannon in the development of a Strategic Business Plan for the Dewey Knight Health Clinic. Both Judith and I participated on this project as sole practitioners.
- I am also an Instructor in the Academy for Strategic Management, a professional development program that Ms. Cannon coordinates for Florida International University. I view this as an important opportunity to make a significant contribution to our professional community. Therefore, I have chosen not to accept any fees for my services to the Academy.

This summarizes all of my past business relationships with County employees. If you need clarification or require additional information, please call me at (954) 964-9109.

I look forward to earning an opportunity to serve Miami-Dade County.

Sincerely Yours,



Bill Busutil, Managing Consultant

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COMMISSION ON ETHICS  
AND PUBLIC TRUST